

## Second Quarter Financial Results

**AST SPACEMOBILE, INC.**  
**CONSOLIDATED BALANCE SHEETS (UNAUDITED)**  
*(Dollars in thousands, except share data)*

	<b>June 30, 2023</b>	<b>December 31, 2022</b>
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 190,835	\$ 238,588
Restricted cash	636	668
Prepaid expenses	7,127	4,100
Other current assets	22,976	24,954
<b>Total current assets</b>	<b>221,574</b>	<b>268,310</b>
<b>Property and equipment:</b>		
Property and equipment	194,145	152,968
Less: Accumulated depreciation	(22,508)	(6,979)
<b>Total property and equipment, net</b>	<b>171,637</b>	<b>145,989</b>
<b>Other non-current assets:</b>		
Operating lease right-of-use assets, net	13,486	7,671
Other non-current assets	1,770	16,402
<b>Total other non-current assets</b>	<b>15,256</b>	<b>24,073</b>
<b>TOTAL ASSETS</b>	<b>\$ 408,467</b>	<b>\$ 438,372</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Current liabilities:</b>		
Accounts payable	5,108	13,929
Accrued expenses and other current liabilities	24,256	13,145
Current operating lease liabilities	1,305	722
<b>Total current liabilities</b>	<b>30,669</b>	<b>27,796</b>
Warrant liabilities	24,973	38,946
Non-current operating lease liabilities	12,314	7,046
Long-term debt	4,634	4,758
<b>Total liabilities</b>	<b>72,590</b>	<b>78,546</b>
<b>Commitments and contingencies</b>		
<b>Stockholders' Equity:</b>		
Class A Common Stock, \$.0001 par value; 800,000,000 shares authorized; 89,404,419 and 71,819,926 shares issued and outstanding as of June 30, 2023 and December 31, 2022, respectively.	9	7
Class B Common Stock, \$.0001 par value; 200,000,000 shares authorized; 50,041,757 shares issued and outstanding as of June 30, 2023 and December 31, 2022, respectively.	5	5
Class C Common Stock, \$.0001 par value; 125,000,000 shares authorized; 78,163,078 shares issued and outstanding as of June 30, 2023 and December 31, 2022, respectively.	8	8
Additional paid-in capital	282,869	235,384
Accumulated other comprehensive income (loss)	158	229
Accumulated deficit	(136,827)	(102,101)
Noncontrolling interest	189,655	226,294
<b>Total stockholders' equity</b>	<b>335,877</b>	<b>359,826</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 408,467</b>	<b>\$ 438,372</b>

**AST SPACEMOBILE, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)**  
*(Dollars in thousands, except share and per share data)*

	<b>For the Three Months Ended June 30,</b>		<b>For the Six Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>
<b>Revenues</b>	\$ -	\$ 7,264	\$ -	\$ 9,658
<b>Cost of sales (exclusive of items shown separately below)</b>	-	2,202	-	4,189
<b>Gross profit</b>	-	5,062	-	5,469
<b>Operating expenses:</b>				
Engineering services costs	22,813	11,999	39,296	23,716
General and administrative costs	10,221	13,075	20,078	24,718
Research and development costs	10,921	9,145	27,302	17,426
Depreciation and amortization	14,115	1,185	15,848	2,285
<b>Total operating expenses</b>	58,070	35,404	102,524	68,145
<b>Other income (expense):</b>				
Gain on remeasurement of warrant liabilities	6,475	23,049	13,973	17,567
Other income (expense), net	1,217	(679)	(6,927)	(664)
<b>Total other income (expense), net</b>	7,692	22,370	7,046	16,903
<b>Loss before income tax benefit (expense)</b>	(50,378)	(7,972)	(95,478)	(45,773)
Income tax benefit (expense)	789	(96)	673	(198)
<b>Net loss before allocation to noncontrolling interest</b>	(49,589)	(8,068)	(94,805)	(45,971)
Net loss attributable to noncontrolling interest	(31,181)	(5,144)	(60,079)	(32,326)
<b>Net loss attributable to common stockholders</b>	\$ (18,408)	\$ (2,924)	\$ (34,726)	\$ (13,645)
Net loss per share attributable to holders of Class A Common Stock				
Basic and diluted	\$ (0.24)	\$ (0.06)	\$ (0.47)	\$ (0.26)
Weighted-average shares of Class A Common Stock outstanding				
Basic and diluted	75,640,650	51,868,658	73,753,412	51,814,888

**AST SPACEMOBILE, INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)**  
*(Dollars in thousands)*

	<b>For the Three Months Ended</b>		<b>For the Six Months Ended</b>	
	<b>June 30,</b>		<b>June 30,</b>	
	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>
Net loss before allocation to noncontrolling interest	\$ (49,589)	\$ (8,068)	\$ (94,805)	\$ (45,971)
Other comprehensive loss				
Foreign currency translation adjustments	(40)	(166)	(168)	(598)
Total other comprehensive loss	(40)	(166)	(168)	(598)
Total comprehensive loss before allocation to noncontrolling interest	(49,629)	(8,234)	(94,973)	(46,569)
Comprehensive loss attributable to noncontrolling interest	(31,196)	(5,289)	(60,176)	(32,831)
Comprehensive loss attributable to common stockholders	<u>\$ (18,433)</u>	<u>\$ (2,945)</u>	<u>\$ (34,797)</u>	<u>\$ (13,738)</u>

**AST SPACEMOBILE, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**  
*(Dollars in thousands)*

	<b>For the Six Months Ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
<b>Cash flows from operating activities:</b>		
Net loss before allocation to noncontrolling interest	\$ (94,805)	\$ (45,971)
Adjustments to reconcile net loss before noncontrolling interest to cash used in operating activities:		
Depreciation and amortization	15,848	2,285
Gain on remeasurement of warrant liabilities	(13,973)	(17,567)
Non-cash lease expense	378	267
Stock-based compensation	8,006	4,695
Issuance of common stock for commitment shares	-	190
Changes in operating assets and liabilities:		
Accounts receivable	-	(1,613)
Prepaid expenses and other current assets	(15,547)	(16,332)
Inventory	-	(2,313)
Accounts payable and accrued expenses	(4,112)	2,838
Operating lease liabilities	(343)	(261)
Deferred revenue	-	1,393
Other assets and liabilities	16,559	(16,116)
Net cash used in operating activities	(87,989)	(88,505)
<b>Cash flows from investing activities:</b>		
Purchase of property and equipment	(22,972)	(33,600)
Net cash used in investing activities	(22,972)	(33,600)
<b>Cash flows from financing activities:</b>		
Issuance of equity under employee stock plan	180	-
Proceeds from issuance of common stock, net of issuance costs	63,567	-
Proceeds from warrant exercises	-	33
(Repayments of) proceeds from debt	(120)	230
Net cash provided by financing activities	63,627	263
Effect of exchange rate changes on cash, cash equivalents and restricted cash	(451)	(324)
Net (decrease) increase in cash, cash equivalents and restricted cash	(47,785)	(122,166)
Cash, cash equivalents and restricted cash, beginning of period	239,256	324,537
Cash, cash equivalents and restricted cash, end of period	\$ 191,471	\$ 202,371
<b>Supplemental disclosure of cash flow information:</b>		
<b>Non-cash transactions:</b>		
Purchases of property and equipment in accounts payable and accrued expenses	\$ 852	\$ 1,718
Right-of-use assets obtained in exchange for operating lease liabilities	6,510	272

**AST SPACEMOBILE, INC.**  
**RECONCILIATION OF GAAP REPORTED TO NON-GAAP ADJUSTED MEASURES (UNAUDITED)**  
*(Dollars in thousands)*

	<b>For the Three Months Ended June 30, 2023</b>		
	<b>GAAP Reported</b>	<b>Stock-Based Compensation Expense</b>	<b>Adjusted</b>
Engineering services costs	\$ 22,813	\$ (4,458)	\$ 18,355
General and administrative costs	10,221	(1,074)	9,147
Research and development costs	10,921	-	10,921
Depreciation and amortization	14,115	-	14,115
<b>Total operating expenses</b>	<b>\$ 58,070</b>	<b>\$ (5,532)</b>	<b>\$ 52,538</b>
Less: Depreciation and amortization			(14,115)
<b>Adjusted operating expenses</b>			<b>\$ 38,423</b>

	<b>For the Three Months Ended March 31, 2023</b>		
	<b>GAAP Reported</b>	<b>Stock-Based Compensation Expense</b>	<b>Adjusted</b>
Engineering services costs	\$ 16,483	\$ (1,392)	\$ 15,091
General and administrative costs	9,857	(1,082)	8,775
Research and development costs	16,381	-	16,381
Depreciation and amortization	1,733	-	1,733
<b>Total operating expenses</b>	<b>\$ 44,454</b>	<b>\$ (2,474)</b>	<b>\$ 41,980</b>
Less: Depreciation and amortization			(1,733)
<b>Adjusted operating expenses</b>			<b>\$ 40,247</b>

Adjusted operating expenses, Adjusted engineering services costs and Adjusted general and administrative costs are alternative financial measures used by management to evaluate our operating performance as a supplement to our most directly comparable U.S. GAAP financial measure. We define Adjusted operating expense as Total operating expenses adjusted to exclude amounts of stock-based compensation expense and depreciation and amortization expense and define Adjusted engineering costs and Adjusted general and administrative costs as engineering services costs and general and administrative costs adjusted to exclude stock-based compensation expenses.

We believe Adjusted operating expenses, Adjusted engineering services costs and Adjusted general and administrative costs are useful measures across time in evaluating our operating performance as we use these measures to manage the business, including in preparing our annual operating budget and financial projections. Adjusted operating expenses, Adjusted engineering services costs, and Adjusted general and administrative costs are non-GAAP financial measures that have no standardized meaning prescribed by U.S. GAAP, and therefore have limits in their usefulness to investors. Because of the non-standardized definitions, these measures may not be comparable to the calculation of similar measures of other companies and are presented solely to provide investors with useful information to more fully understand how management assesses performance. These measures are not, and should not be viewed as, a substitute for their most directly comparable GAAP measure of Total operating expenses, Engineering services costs and General and administrative costs.